



The Apartment Association of Greater Dallas presents...
National Apartment Association Designation Courses
2010 - 2011 SCHEDULE & REGISTRATION FORM



NALP NATIONAL APARTMENT LEASING PROFESSIONAL (NALP)

Keys to Success, Leasing and the Internet, Telephone Presentation, Leasing Interview & Qualifying, Rental Policies and Procedures, Leasing Demonstration & Resolving Objections, Legal Aspects and Market Surveys

Dates: SEPT. 9, 23, OCT 14, 28 - 2010 (must attend all days)

Spring Dates: March 10, 24 April 14, 28 - 2011

Time: 9:00 a.m. - 5:00 p.m.

Cost: \$310 member/\$365 non-member

CAM CERTIFIED APARTMENT MANAGER (CAM CERTIFIED APARTMENT SUPPLIER (CAS))

Financial, Risk, HR, & Residential Issues Management, Fair Housing, Marketing, Legal, Property Maintenance, Community Analysis.

Dates: NOV 04, 18, DEC 02, 16 - 2010, JAN 13, 27, FEB 10, 24, March 10 - 2011 (must attend all days)



CAS must attend NOV. 4, 2010 Feb. 10 JAN. 27, 2011 (3 dates only plus (1) elective course)

Time: 9:00 a.m. - 5:00 p.m.

Cost: \$800 member/\$950 non-member / (CAS) \$450

Spring Blitz: JUNE 7, 8, 9, 10, 21, 22 - 2011 (recommended for experienced managers -must attend all days)

CAS must attend June 7, 21, 22, 2011- 3 dates plus (1) elective course

Time: 8:00 a.m. - 6:00 p.m.

Cost: \$800 member/\$950 non-member/ (CAS) \$450

CAPS CERTIFIED APARTMENT PORTFOLIO SUPERVISOR (CAPS) Complete your Designation in 5 Days CAPS Blitz

Property Evaluation /Due Diligence, Effective Leadership, Financial, Property Performance Maintenance, Legal Responsibilities & Risk Management

Dates: AUG 24, SEPT 21, OCT 19, and NOV 16 DEC 7- 2010

CAPS Blitz Dates: FEB 21, 22, 23, 24, 25, 2011

Time: 9:00 a.m. - 5:00 p.m. (must attend all dates)

Cost: Per module - \$272 member/\$320 non-member



CERTIFICATE FOR APARTMENT MAINTENANCE TECHNICIAN (CAMT)

People, Projects /Profits, Inside Apartment Business, Electrical Maintenance & Repair, Plumbing Maintenance & Repair, Heating, Ventilation, A/C Maintenance & Repair, Appliance Maintenance & Repair, Interior/Exterior Maintenance & Repair

(Fall) Dates: SEPT.9, 16, 21, 23, 28, 30 OCT. 5, 7, 12, 14, 19,21,26,28, NOV. 2, 4, 9, 11,16,18,19 -2010

(Winter/Spring) Dates: Jan. 11, 13,18,20,25,27, Feb. 1,3,8,10,15,17, 22, 24 March 1,8,10,15,17,18-2011 (must attend all days)

Time: 5:30 p.m. - 9:30 p.m. (Tuesdays and Thursdays) Cost: \$590 member/\$690 non-member

Apartment Academy members receive 10% discount

***Members -50% payment due prior to class/ Non-member- full payment due prior to class ***

All classes held at AAGD Training Center -Dates and costs are subject to change

**5%Discount on-line registrations **Note: Discounts cannot be combine with any other special offer.

REGISTRATION FORM -----FAX TO (972) 385-9412

Print Name of registrant _____

Program to attend _____

All students enrolled in Designation Courses must complete and submit online registration with NAA before the first day of class.

Log onto www.naahq.org Designation Enrollment and follow instructions (important) No shows will be billed. All cancellations must be in writing.

\$75 Restocking Cancellation fee on materials returned to NAA

Property Name _____

Management Company _____

Address _____

Phone # _____

Fax # _____

Apartment Academy Member Bill Property Bill Management Company Pay at Door

CC# _____ Expiration Date _____ AX _____ MC _____ Visa _____

Authorized Signature _____

AAGD, 4230 LBJ Freeway, Suite 140, Dallas, TX 75244 972-385-9091 Phone, 972-385-9412 Fax, www.aagdallas.com

To no longer receive faxes from the Apartment Association of Greater Dallas, call (972) 385-9091 or send Fax to 972-385-9412 and we will remove your fax number immediately.